

# Linear growth via diversified businesses



**Motilal Oswal Financial Services Ltd.**

**Earnings Presentation | Q1FY18**

# Consolidated financials – Ex - Aspire Housing Finance

Particulars	Q1 FY18	Q1 FY17	Change	Q1 FY18	Q4 FY17	Change	FY17
<i>Rs million</i>	Jun 30, 2017	Jun 30, 2016	(%) Y-o-Y	Jun 30, 2017	Mar31, 2017	(%) Q-o-Q	Mar 31, 2017
<b>Total Revenues</b>	<b>4,179</b>	<b>2,649</b>	<b>58%</b>	<b>4,179</b>	<b>3,692</b>	<b>13%</b>	<b>12,534</b>
Operating expenses	1,253	707	77%	1,253	1,082	16%	3,543
Personnel costs	1,032	596	73%	1,032	991	4%	3,005
Other costs	401	312	28%	401	454	-12%	1,472
Total costs	2,687	1,615	66%	2,687	2,527	6%	8,019
EBITDA	1,492	1,034	44%	1,492	1,165	28%	4,515
Depreciation	63	69	-8%	63	78	-19%	295
Interest	257	220	17%	257	221	16%	926
Exceptional items	0	112	nm	0	72	nm	613
PBT	1,172	857	37%	1,172	938	25%	3,906
<b>Reported PAT</b>	<b>878</b>	<b>661</b>	<b>33%</b>	<b>878</b>	<b>626</b>	<b>40%</b>	<b>2,818</b>

# Consolidated Balance sheet - Ex - Aspire Housing Finance

<i>Rs million</i>	As on Jun 30, 2017	As on Mar 31, 2017
<b>Sources of Funds</b>		
Networth	17,728	16,669
Loan funds	14,016	12,687
Minority interest	82	74
Deferred tax liability	366	334
<b>Total</b>	<b>32,192</b>	<b>29,764</b>

<b>Application of Funds</b>		
Fixed assets (net block)	2,476	2,482
Investments	21,907	20,128
Long term loan & Advances	985	881
Deferred tax asset	-	-
Current Assets (A)	19,203	19,362
- <i>Sundry debtors</i>	12,496	12,525
- <i>Cash &amp; Bank Balances</i>	2,576	2,981
- <i>Short term Loans &amp; Advances</i>	3,976	3,623
- <i>Other Assets</i>	156	232
Current liabilities (B)	12,379	13,089
Net current assets (A-B)	6,825	6,273
<b>Total</b>	<b>32,192</b>	<b>29,764</b>

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# Thank You

**Contact:**

**Shalibhadra Shah**

Chief Financial Officer

Motilal Oswal Financial Services Limited

Tel: 91-22-39825500 / 91-22-33124917

Email: shalibhadrashah@motilaloswal.com

**Rakesh Shinde**

VP–Investor Relations

Motilal Oswal Financial Services Limited

Tel: 91-22-39825500 / 91-22-39825510

Email: rakesh.shinde@motilaloswal.com