

# Motilal Oswal Financial Services Ltd

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Efforts into building “right-to-win” .....leading to tangible business results



# Consolidated financials – Ex-Aspire Housing Finance



Particulars	Q2 FY17	Q2 FY16	Change (%) Y-o-Y	Q2 FY17	Q1 FY17	Change (%) Q-o-Q	6M FY17	6M FY16	Change (%) Y-o-Y	FY16
	Sep 30, 2016	Sep 30, 2015		Sep 30, 2016	Jun 30, 2016		Sep 30, 2016	Sep 30, 2015		Mar 31, 2016
<b>Total Revenues</b>	<b>3,134</b>	<b>2,232</b>	<b>40%</b>	<b>3,134</b>	<b>2,649</b>	<b>18%</b>	<b>5,784</b>	<b>4,143</b>	<b>40%</b>	<b>8,747</b>
Operating expenses	905	642	41%	905	706	28%	1,611	1,114	45%	2,300
Personnel costs	821	529	55%	821	596	38%	1,417	1,077	32%	2,277
Other costs	376	382	-1%	376	313	20%	690	719	-4%	1,417
Total costs	2,102	1,553	35%	2,102	1,615	30%	3,717	2,909	28%	5,993
EBITDA	1,032	679	52%	1,032	1,034	0%	2,066	1,234	67%	2,754
Depreciation	74	82	-9%	74	69	8%	143	157	-9%	339
Interest	246	141	75%	246	220	12%	465	275	69%	652
Exceptional items	429	0	nm	429	112	284%	540	1	67973%	-
<b>PBT</b>	<b>1,141</b>	<b>457</b>	<b>150%</b>	<b>1,141</b>	<b>857</b>	<b>33%</b>	<b>1,998</b>	<b>802</b>	<b>149%</b>	<b>1,763</b>
Tax	289	112	158%	289	175	65%	464	202	130%	444
Minority Interest	56	7	709%	56	20	172%	76	12	545%	19
<b>Reported PAT</b>	<b>796</b>	<b>338</b>	<b>136%</b>	<b>796</b>	<b>661</b>	<b>20%</b>	<b>1,457</b>	<b>589</b>	<b>147%</b>	<b>1,300</b>

# Consolidated balance sheet – Ex-Aspire Housing Finance

<i>Rs million</i>	As on Sep 30, 2016	As on Mar 31, 2016
<b>Sources of Funds</b>		
Networth	15,584	13,956
Loan funds	12,096	7,950
Minority interest	83	82
Deferred tax liability	116	65
<b>Total</b>	<b>27,879</b>	<b>22,052</b>

<b>Application of Funds</b>		
Fixed assets (net block)	2,695	2,885
Investments	18,288	13,571
Deferred tax asset	-	-
Current Assets (A)	18,107	14,365
- <i>Sundry debtors</i>	11,042	7,055
- <i>Cash &amp; Bank Balances</i>	1,687	2,673
- <i>Loans &amp; Advances</i>	4,157	3,558
- <i>Other Assets</i>	1,220	1,080
Current liabilities (B)	11,212	8,769
Net current assets (A-B)	6,895	5,596
<b>Total</b>	<b>27,879</b>	<b>22,052</b>

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## Thank You

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