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Independent Auditor's Limited Review Report on the Unaudited Standalone Financial Results of Motilal Oswal Financial Services Limited for the quarter and half year ended September 30, 2024, pursuant to the Regulation 33 and 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended

# To the Board of Directors of Motilal Oswal Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone financial results of Motilal Oswal Financial Services Limited ("the Company") for the quarter and half year ended September 30, 2024 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors of the Company, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended, read with the relevant rules issued thereunder ("the Act") and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# **Emphasis of Matter**

## Attention is invited to:

Note. 7 of the Unaudited standalone financial results of the Company, regarding the Scheme of Arrangement to restructure the business of the Company w.e.f. April 1, 2023, for which subsequent to the approval of its Board, the Company has initiated the process of obtaining necessary statutory and regulatory approvals and approval of its Shareholders. Post receipt of the required approvals and on completion of the related procedural aspects towards the scheme, effect of such scheme will be given in the books of account.

Our conclusion is not modified in respect of this matter.

For Singhi & Co. **Chartered Accountants** 

Firm Registration No: 302049E

**Amit Hundia** 

Partner

Membership No. 120761 UDIN: 24120761BKCMTG3129

Place: Mumbai

Date: October 28, 2024

Registered office:- Motilal Oswal Tower, Rahlmtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025
Tel: +91-22-71934200, Fax: +91-22-50362365 Email:shareholders@motilaloswal.com, Website: www.motilaloswalgroup.com
CIN: L67190MH2005PLC153397

Statement of Standalone Financial Results for the quarter and half year ended 30 September 2024

(Rs. in lakhs, unless otherwise stated) For the year For the quarter ended For the half year ended ended Particulars 30 September 30 September 30 September 30 September 30 June 2024 31 March 2024 2024 2023 2024 2023 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) Revenue from operations 78,087 37,699 42,725 35,362 20,944 93,255 (i) Interest income (ii) Dividend income 235 51 222 286 246 14,565 547 522 490 1,069 988 1,969 (iii) Rent income (iv) Fees and commission income 60,561 1,50,773 1,07,558 2,34,852 79,138 71,635 -Brokerage and fees income 6,392 4,816 16,511 9,111 25,534 10.119 -Other commission income 18,803 81,168 37,523 79,867 44,291 36,877 (v) Net gain/(loss) on fair value changes 683 917 880 1,600 2,000 3,999 (vi) Other operating revenue 1,06,716 1,95,125 4,54,041 (I) Total revenue from operations 1,77,738 1,51,756 3,29,494 2,884 3,655 5,629 1,301 252 (II) Other income 1,583 1,53,057 1,06,968 3,32,378 1,98,780 4,59,670 (III) Total income (I+II) Expenses 9,974 38,314 17,044 44,152 20,470 17,845 (i) Finance cost 36,201 34,417 27,180 70,618 47,777 1,07,001 (ii) Fees and commission expense 3,791 1,246 (iii) Impairment on financial instruments 432 517 727 949 19,402 55,019 39,025 81,536 29,599 25,420 (iv) Employee benefit expenses 2,056 1,941 1,467 3,998 2,924 7,203 (v) Depreciation and amortisation expense 11,063 10,513 24,839 18,569 36,761 (vi) Other expenses 13,776 2,80,444 1,02,534 91,203 69,263 1,93,737 1,26,585 (IV) Total expenses (IV) 61,854 37,705 1,38,641 72,195 1,79,226 (V) Profit before tax (III-IV) 76,787 Tax expense/(credit) 8,768 23,271 4,409 16,784 (i) Current tax 9,958 6,826 3,168 2,500 3,927 7,197 10,849 7,680 (ii) Deferred tax/(credit) (280)(iii) (Excess)/ short provision for earlier years 9,994 6,909 27,633 12,695 30,188 17,638 (VI) Total tax expenses / (credit) 59,500 1,49,038 51,860 30,796 1,11,008 (VII) Profit after tax (V-VI) 59,149 Other comprehensive income (i) Items that will not be reclassified to profit or loss: 345 (860) (14)(515)(182)(381)(a) Remeasurement of the defined employee benefit plans 14,081 12,657 12,349 14,289 1,041 26,638 (b) Changes in fair value gain/(loss) of FVOCI equity instruments (c) Tax related to items that will not be reclassified to profit (4,406)379 592 and loss account (2,987)(1,418)(116)12,868 14,278 12,011 911 21,717 (VIII) Other comprehensive income/(loss) 9,707 31,707 73,778 1,61,906 1,32,725 (IX) Total comprehensive income/(loss) (VII+VIII) 68,856 63,871 5,986 1,482 5,970 1,482 1,490 5,986 (X) (a) Paid-up equity share capital (Face value of Re. 1) 5,90,104 (b) Other equity Earnings per share (EPS)\* (Face value Re. 1 per equity share) 9.90 8.69 5.20 18.59 10.05 25.13 Basic (amount in Rs.) 9.74 8.57 5.19 18.28 10.03 24.87 Diluted (amount in Rs.)

\* EPS for the guarters is not annualized. Also refer note 6.

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| Standalone Statement of Assets and Liabilities  | (Rs. In Jakhs, unle | ss otherwise stated) |
|---|---------------------|----------------------|
|   | As at               | As at                |
| articulars  | 30 September 2024   | 31 March 2024        |
|   | (Unaudited)         | (Audited)            |
| ASSETS  |                     |                      |
| 1. Financial assets   |                     |                      |
| Cash and cash equivalents   | 6,15,724            | 2,79,799             |
| Bank balance other than above   | 4,90,532            | 6,74,092             |
| Receivables   | 1 1                 |                      |
| (i) Trade receivables   | 1,74,897            | 1,46,628             |
| (ii) Other receivables  | 1,622               | 1,975                |
| Loans   | 4,68,232            | 3,48,676             |
| Investments   | 6,75,574            | 5,47,650             |
| Other financial assets  | 39,718              | 24,755               |
| Sub - total financial assets  | 24,66,299           | 20,23,575            |
| 2. Non - financial assets   | 2552                | 7.50                 |
| Investment Property   | 7,557               | 7,580                |
| Property, plant and equipment   | 50,497              | 47,14<br>2,72        |
| Other intangible assets   | 2,616<br>16,346     | 5,97                 |
| Other non - financial assets  | 77,016              | 63,42                |
| Sub - total non - financial assets  | 77,016              | 05,42                |
| otal assets   | 25,43,315           | 20,86,99             |
| Otal 335CLS   |                     |                      |
| LIABILITIES AND EQUITY  |                     |                      |
| Liabilities   |                     |                      |
| 1. Financial liabilities  | 1                   |                      |
| Payables  |                     |                      |
| (i) Trade payables  |                     |                      |
| (i) total outstanding dues of micro enterprise and small enterprise                       | 424                 | 1,75                 |
| (ii) total outstanding dues of creditors other than micro enterprise and small enterprise | 6,72,249            | 5,16,79              |
| (ii) Other payables   |                     |                      |
| (i) total outstanding dues of micro enterprise and small enterprise                       | *                   | 7                    |
| (ii) total outstanding dues of creditors other than micro enterprise and small enterprise | 674556              | 4.51.0               |
| Debt securities   | 6,74,556            | 4,51,0               |
| Borrowings (Other than debt securities)   | 2,17,850            | 2,22,1               |
| Deposits  | 4,140<br>1,91,453   | 2,73,6               |
| Other financial liabilities   | 17,60,672           | 14,69,5              |
| Sub - total financial liabilities   | 17,00,072           | 14,00,0              |
| 2. Non - financial liabilities  | 7,490               |                      |
| Current tax liabilities   | 5,557               |                      |
| Provisions  | 29,193              |                      |
| Deferred tax liabilities (net)  | 9,495               |                      |
| Other non - financial liabilities  Sub - total non - financial liabilities                | 51,735              |                      |
|   |                     | 1                    |
| 3. Equity Equity share capital  | 5,986               | 1,4                  |
| Other equity  | 7,24,922            |                      |
| Onici squiq   | 7,30,908            | 5,91,5               |
| Sub - total equity  |                     |                      |
| Sub - total equity  Total liabilities and equity  | 25,43,315           | 20,86,9              |





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| Standalone | Statement | of Cach | Flow |
|------------|-----------|---------|------|
|            |           |         |      |

| (Rs. In lakhs, unless otherwise state  |                                  |  |
|--|----------------------------------|--|
| For the en   |                                  | For the half year<br>ended<br>30 September 2023  |
|  | 30 September 2024<br>(Unaudited) | (Unaudited)  |
| The state of the s | (Unacidited)                     | fourement  |
| A. Cash flow from operating activities   | 1,38,641                         | 72,195   |
| Profit before taxation   | _,,-                             |  |
| Adjustment for:  | (70,313)                         | (36,551  |
| Unrealized (gain)/loss<br>Employee stock option scheme cost  | 1,779                            | 1,066  |
| (Gain)/loss on lease   | (8)                              |  |
| Interest expense on lease  | 434                              | 229  |
| Interest Income on Financial assets  | (49)                             | -  |
| Depreciation, amortisation and impairment  | 3,998                            | 2,924  |
| Dividend Income  | (286)                            | (247   |
| Profit on sale of investment   | (10,855)                         | (972   |
| Gain on partnership firm   | N.                               | (223   |
| (Profit)/Loss on sale of Property, plant and equipment   | (0)                              | -  |
| impairment on financial Instruments  | 949                              | 1,246  |
| Operating profit   | 64,290                           | 39,667   |
| Adjustment for working capital changes   |                                  |  |
| Increase/(decrease) In provision   | 877                              | (201   |
| Increase/(decrease) in other financial llabilities   | (83,054                          | 1,36,725   |
| Increase/(decrease) in payables  | 1,54,122                         | 1,76,093   |
| Increase/(decrease) in other non financial liabilities   | 2,486                            | 2,564  |
| (Increase)/decrease In loans   | (1,19,556                        | (63,783  |
| (Increase)/decrease in other financial assets  | (15,006                          | (78,55   |
| (Increase)/decrease in other non financial asset   | (10,375                          | (34)   |
| (Increase)/decrease in trade receivables   | (28,866                          |  |
| (Increase)/decrease In fixed deposit (Original maturity of more than 3 months)   | 1,83,556                         | (42,684  |
| (Increase)/decrease in liquid investment   | (3,993                           |  |
| Cash generated/(used) from operations  | 1,44,481                         | 1,51,77  |
| Direct taxes paid (net)  | (10,030                          | (7,71  |
| Net cash generated/(used) from operating activities (A)  | 1,34,451                         | 1,44,06  |
| B. Cash flow from investing activities   |                                  |  |
| Proceeds from sale of investment   | 14,086                           | 2,68   |
| Purchase of equity shares in subsidiary company  | (821                             | On the second  |
| Purchase of Investments  | (29,389                          | (A)  |
| Purchase of Property, plant and equipment  | (4,721                           |  |
| Sale of Property, plant and equipment  | ' 1                              |  |
| Purchase of Intangibles  | (477                             | (43  |
| Dividend Income  | 286                              | 0.1  |
| Net cash generated/(used) from investing activities (B)  | (21,035                          | and the second s |
| MAR AND DESIGNATION OF THE AND ADDRESS OF THE AND ADDRESS OF THE A |                                  |  |
| C. Cash flow from financing activities   |                                  | 1  |
| Payment of lease liabilities   | (1,09)                           | 2) (61   |
| Interest paid on lease liabilities   | (434                             |  |
| Proceeds / (repayment) of borrowings & debt securities (short-term)  | 1,30,35                          |  |
| Proceeds from Issuance of debt securities (long-term)  | 1,19,05                          | 6  |
| Proceeds from issue of equity shares   | 13                               |  |
| Premium on issue of equity shares  | 4,79                             |  |
| Proceeds from deposits received  |                                  | 8 4,00   |
| Dividend paid  | 2                                | (4,4)  |
| (Increase)/decrease in unpaid dividend   |                                  | 4  |
| Net cash generated/(used) from financing activities (C)  | 2,52,70                          | 1,39,86  |
| Net Increase/(decrease) in cash and cash equivalents during the period (A +8 +C)   | 3,66,12                          | 0 2,53,93  |
| tractum case / decrease / the restriction castraday and track and the restriction of   | -2.000                           | (Page 3 of   |





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| Standalone | Statement | of | Cash Flow  |  |
|------------|-----------|----|------------|--|
| Standarone | Statement | vı | Casil Flow |  |

|  | (Rs. in lakhs, unl                              | ess otherwise stated)                           |
|--|---|---|
| Particulars  | For the half year<br>ended<br>30 September 2024 | For the half year<br>ended<br>30 September 2023 |
|  | (Unaudited)                                     | (Unaudited)                                     |
| Cash and cash equivalents as at beginning of the period :  | 40  | 23  |
| Cash in hand Scheduled bank - In current account   | 62,578  | 39,991  |
| Fixed deposit with banks (Maturity within 3 months)  | 2,17,181  | 54,944  |
| Tixed deposit with builts (Motority Within 5 Motority)   | 2,79,799  | 94,958  |
| Less: Bank Overdraft   | 50,109  | 86,892  |
| Total  | 2,29,690  | 8,066   |
| Cash and cash equivalents as at end of the period :  | 42  | 26  |
| Cash in nanu<br>Scheduled bank - In current account  | 42,242  | I .   |
| Fixed deposit with banks (Maturity within 3 months)  | 5,73,440  | 2,81,442  |
| The Company of the Control of the Co | 6,15,724  | 3,11,942  |
| Less: Bank Overdraft   | 19,914  | 49,940  |
| Total  | 5,95,810  | 2,62,002  |

# (A) Changes in liabilities arising from financing activities

| Particulars   | For the half year<br>ended<br>30 September 2024 | For the half year<br>ended<br>30 September 2023 |
|---|---|---|
|   | (Unaudited)                                     | (Unaudited)                                     |
| Opening balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities | 6,32,433  | 2,91,094  |
| Proceeds / (repayment) of borrowings & debt securities (short-term)   | 1,30,354  | 1,39,514  |
| Proceeds from issuance of debt securities (long-term)   | 1,19,056  |   |
| Changes in lease liabilities  | 828   | 785   |
| Closing balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities | 8,82,671  | 4,31,393  |

(B) Cashflow from operating activities includes:

| Particulars       | For the half year<br>ended<br>30 September 2024 | For the half year<br>ended<br>30 September 2023 |
|-------------------|---|---|
|                   | (Unaudited)                                     | (Unaudited)                                     |
| Interest received | 78,087  | 36,899  |
| Interest paid     | 35,627  | 15,044  |

#### Notes :

(i) The above Statement of Cash Flows has been prepared under indirect method as set out in Ind AS 7, 'Statement of Cash Flows', as specified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standard) Rules, 2015 (as amended).

(ii) Figures in brackets indicate cash outflows.

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Statement of Standalone Financial Results for the quarter and half year ended 30 September 2024

#### Standalone Notes:-

- 1) The standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors of the Motilal Oswal Financial Services Limited (the 'Company') at its Meeting held on Monday October 28, 2024. The results for the quarter and half year ended September 30, 2024 have been reviewed by the Statutory Auditors, M/s. Singhi & Co., Chartered Accountants.
- 7) This statement has been prepared in accordance with recognition and measurement principles of the Companies (Indian Accounting Standards) Rules, 2015 ('IndAS') prescribed under Section 133 of the Companies Act, 2013.
- 3) Pursuant to the provisions of Regulation 52(4) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 (Listing Regulations) and SEBI's Master Circular No. SEBI/HO/DDHS/DDHS-PoD-1/P/CIR/2024/48 dated May 21, 2024 to the extent applicable to the Commercial Papers, information as required for the half year ended September 30, 2024 in respect of Non-Convertible Debentures (NCDs) including Market Linked Debentures (MLDs) and Commercial Papers of the Company is enclosed as Annexure A.
- 4) Pursuant to the provisions of Regulation 54 of the Listing Regulations, we state that all secured Non-Convertible Debentures (NCDs) including Market Linked Debentures (MLDs) issued by the Company and outstanding as on September 30, 2024 are fully secured by pari-passu charge created over all present and future receivables (including margin trading facility) of the Company (with a minimum cover of 1 times of MLDs and 1 to 1.2 times of NCDs on outstanding amount). Accordingly, the Company is maintaining the asset cover of 1.2x or such higher asset cover required as per the terms & conditions given in the Offer Document(s)/Information Memorandum. The Details of Security Cover as per prescribed format under Regulation 54(3) of the Listing Regulations is enclosed as Annexure B.
- 5) During the current quarter, CRISIL ratings has reaffirmed the rating and revised its outlook from Crisil AA/Stable to Crisil AA/Positive for the non-convertible debentures. Crisil Ratings has also reaffirmed the rating of Crisil A1+ for Commercial Paper of the company, India Ratings has reaffirmed the rating and revised its outlook from IND AA/Stable to IND AA/Positive for the non-convertible debentures, IND PP-MLD/AA Positive for Long Term Principal Protected Market Linked Debentures and IND AA/Positive for Bank Loans. India Ratings has affirmed IND A1+ for Commercial Paper of the company. ICRA Limited has reaffirmed and assigned for the enhanced amount [ICRA]AA (Positive) on Bank Lines. ICRA Limited also reaffirmed [ICRA]A1+ to the Commercial Paper Programme and PP-MLD[ICRA]AA (Positive) on Long Term Principal Protected Market Linked Debentures.
- 6) Pursuant to the approval of the Board of Directors and Shareholders of the Company vide their Resolutions dated April 26, 2024 and May 30, 2024, respectively, the Finance Committee of the Board of Directors of the Company at their Meeting held on June 11, 2024 had allotted 44,77,82,709 Bonus Equity Shares to the eligible Shareholders of the Company, in the ratio of 3:1 i.e. 3 (Three) new fully paid-up Equity Shares of Re. 1/- (Rupee One Only) each for every 1 (One) existing fully paid-up Equity Share of Re. 1/- (Rupee One Only) each, whose names appeared in the Register of Members/List of Beneficial Owners maintain by the Cumpany/Depositories as on the Record Date i.e. June 10, 2024. The said Bonus Equity Shares ranked pari-passu in all respects with the existing Equity Shares of the Company including dividend entitlement. Consequent to the Bonus Issue, the Earnings Per Share (Basic and Diluted) have been adjusted for all the comparative periods presented.
- 7) The Board of Directors of the Company at their Meeting held on July 27, 2023 has, inter alia, subject to approval of Shareholders of the Company and other applicable statutory & regulatory approvals including the approval of the Hon'ble National Company Law Tribunal ("NCLT"), Mumbai Bench, approved the Scheme of Arrangement between Motilal Oswal Financial Services Limited ("the Transferor Company" or "the Resulting Company" or "MOFSL") and Mutilal Oswal Broking and Distribution Limited (formerly Glide Tech Investment Advisory Private Limited & converted into Public Limited Company) ("the Transferee Company" or "MOBDL") and Motilal Oswal Wealth Limited ("the Demerged Company" or "MOWL") and their respective Shareholders ("the Scheme"), under Sections 230-232 of the Companies Act, 2013. The appointed date subject to approval of the NCLT is April 01, 2023. Further, pursuant to the provisions of Regulation 37 of the Listing Regulations, the Company has filled the Scheme along with necessary documents with the Slock Exchange(s). Post receipt of the Sharcholder's approval, this event will be considered as highly probable for the purposes of disclosure requirement under IND AS 105 "Non Current Assets held for sale in discontinued operations".
- 8) In accordance with the Prospectus dated April 09, 2024 in connection with the Public Issuance of Secured, Rated, Listed, Redeemable, Non-Convertible Debentures of face value of Rs. 1,000/- (Rupees One Thousand Only) each ("NCDs") for an amount aggregating up to Rs. 500 Crore (Rupees Five Hundred Crore Only) ("Base Issue Size" with an option to retain oversubscription up to Rs. 500 Crore (Rupees Five Hundred Crore Only) ("Green Shoe Option") aggregating up to 1,00,00,000 NCDs for an amount up to Rs. 1,000 Crore (Rupees One Thousand Crore Only) ("Issue Size" or "Issue Limit") (hereinatter referred to as the "Issue"), the Finance Committee of the Board of Directors of the Company at their meeting held on May 09, 2024 had allotted 1,00,00,000 NCDs to the successful applicants in various series under respective categories as per the basis of allotment of the NCDs as approved by BSE on May 09, 2024.
- 9) During the quarter ended September 30, 2024, the Company has allotted 17,000 fully paid, Secured, Rated, Redeemable, Listed, Senior Bonds in the nature of Non-Convertible Debentures of face value of Rs. 1,00,000/- each ("NCDs") for an amount aggregating to Rs. 170 Crore, on Private Placement Basis, on September 03, 2024.

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Statement of Standalone Financial Results for the quarter and half year ended 30 September 2024

#### Standalone Notes:-

- 10) With the Finance (No. 2) Act, 2024, tax rates on capital gains have been revised. In accordance with Ind AS 12, the deferred tax liability from changes in the falr value of investments has increased by a cumulative one-time impact of Rs.4,684 lakhs for the quarter and half year ended September 30, 2024. Of this, Rs. 3,549 lakhs has been recognized in profit and loss, while Rs. 1,135 lakhs has been recognized in other comprehensive income. It is important to note that although this deferred tax liability is reflected in the books, the actual cash outflow for taxes may differ at the time of sale or transfer, depending on the actual gains and applicable tax regulations.
- 11) Bank overdrafts are considered as an integral part of the Company's cash management and have been included as a component of cash and cash equivalents in the cash flow statement for the half year ended September 30, 2024, and September 30, 2023. As a result, the cash flow from financing activities for the comparative period ended September 30, 2023 increased by Rs. 36,952 Lakhs, while the cash and cash equivalent balances in the cash flow statement as of September 30, 2023 decreased by Rs. 49,940 Lakhs.
- 12) As per Ind AS 108 'Operating Segments', Segment has been disclosed in consolidated financial results, Hence no separate disclosure has been given in standalone financial results of the Company.
- 13) Pursuant to the exercise of Employee Stock Options under various Employee Stock Options Scheme, the Company has allotted 15,30,664 and 17,84,276 equity shares to the employees during the quarter ended September 30, 2024 and half year ended September 30, 2024 respectively.
- 15) The reviewed standalone financial results of Motilal Oswal Financial Services Limited are available on the Company's website, www.motilaloswalgroup.com and on the stock exchange website www.nseindia.com and www.bseindia.com
- 16) The amounts reflected as "0" in the Financial Information are values with less than rupees one lakhs.
- 17) The previous quarter/half year/year figures have been regrouped/reclassified wherever necessary to confirm to the current quarter/half year/year presentation.

For and on behalf of the Board of Motilal Oswal Financial Services Limited

Managing Director (DIN: 00024561)

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Place: Mumbai Date: 28 October 2024





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Statement of Standalone Financial Results for the quarter and half year ended 30 September 2024

#### Annexure A

Pursuant to the provisions of Regulation 52(4) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 (Listing Regulations) and SEBI's Master Circular No. SEBI/HO/DDHS/DDHS PoD-1/P/CIR/2024/48 dated May 21, 2024 to the extent applicable to the Commercial Papers, information as required for the half year ended September 30, 2024 in respect of Non-Convertible Debentures (NCDs) including Market Linked Debentures (MLDs) and Commercial Papers of the Company is as mentioned below:

### Key Financial Information

| Particulars  | Half year ended<br>30 September 2024 | Half year ended<br>30 September 2023 |
|--|--------------------------------------|--------------------------------------|
| Debt Equity Ratio <sup>1</sup>                       | 1.22                                 | 0.92                                 |
| Debt Service Coverage Ratio <sup>2</sup>             | 0.13                                 | 0.10                                 |
| Interest Services Coverage Ratio                     | 2.92                                 | 3.37                                 |
| Net Worth <sup>4</sup> (Rs.in Lakhs)                 | 6,93,938                             | 4,93,059                             |
| Net Profit after tax (Rs.in Lakhs)                   | 1,11,008                             | 59,500                               |
| Earnings per share (Basic) (Refer Note 6)            | 18.59                                | 10.05                                |
| Earnings per share (Diluted) (Refer Note 6)          | 18.28                                | 10.03                                |
| Outstanding redeemable preference shares             | Not Applicable                       | Not Applicable                       |
| Capital Redemption Reserve (Rs.in Lakhs)             | 104                                  | 104                                  |
| Debenture Redemption Reserve                         | Nil                                  | Nil                                  |
| Current Ratio <sup>5</sup>                           | 1.08                                 | 1.01                                 |
| Long Term Debt to Working Capital Ratio <sup>6</sup> | 0.86                                 | 0.35                                 |
| Bad Debts to Accounts Receivables Ratio <sup>7</sup> | 0.15%                                | 0.44%                                |
| Current Liability Ratio <sup>8</sup>                 | 0.91                                 | 0.98                                 |
| Total Debts to Total Assets <sup>9</sup>             | 0.35                                 | 0.25                                 |
| Debtors Turnover Ratio <sup>10</sup>                 | 1.04                                 | 1.54                                 |
| Inventory Turnover Ratio                             | Not Applicable                       | Not Applicable                       |
| Operating Margin (%) 11                              | 42.08%                               | 37.22%                               |
| Net Profit Margin (%) 12                             | 33.69%                               | 30.68%                               |

Debt Equity Ratio = Debt (Borrowings + Accrued interest )/Equity (Equity share capital + Other Equity)

<sup>12</sup> Net Profit Margin= Profit after tax / Total Revenue from operations





Debt Service Coverage Ratio = Profit/Loss before exceptional items, interest and tax (excludes unrealized gains/losses and interest costs on leases as per IND AS 116 on Leases) / (Interest expenses( excludes interest costs on leases as per IND AS 116 on Leases)

Interest Service Coverage Ratio = Profit/Loss before exceptional items, interest and tax (excludes unrealized gains/losses and interest costs on leases as per IND AS 116 on Leases)/Interest expenses( excludes interest costs on leases as per IND AS 116 on Leases)

Net Worth = As per Sec 2(57) of Companies Act, 2013

Current Rutio = Current Assets/Current Liabilities

Long Term Debt to Working Capital Ratio = Long Term Borrowing/Working Capital

<sup>&</sup>lt;sup>7</sup> Bad debt includes provision made on doubtful debts. Accounts receivable includes trade receivables and MTF

Current Liability Ratio= Current Liabilities/Total Liabilities

Total Debts to Total Assets= Total Debts(Borrowings+Debt Securities)/Total Assets

Debtors Turnover Ratio = Fee and Commission Income /Average Trade Receivables

 $<sup>^{11}</sup>$  Operating Margin = Profit before tax / Total Revenue from operations