

# **Motilal Oswal Financial Services Ltd**

### Additional Slides | Q1 FY17 Earnings Update



### Efforts into building competencies & capabilities leading to tangible business results

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Particulars	Q1 FY17	Q4 FY16	Change	Q1 FY17	Q1 FY16	Change	FY16
Rs million	Jun 30, 2016	Mar 31, 2016	(%) Q-o-Q	Jun 30, 2016	Jun 30, 2015	(%) Y-o-Y	Mar 31, 2016
Total Revenues	2,649	2,262	17%	2,649	1,913	38%	8,747
Operating expenses	706	578	22%	706	472	50%	2,300
Personnel costs	596	632	-6%	596	548	9%	2,277
Other costs	313	347	-10%	313	338	-7%	1,417
Total costs	1,615	1,557	4%	1,615	1,358	19%	5,993
EBITDA	1,034	705	47%	1,034	555	86%	2,754
Depreciation	69	89	-23%	69	75	-8%	339
Interest	220	207	6%	220	135	63%	652
Exceptional items	112	0	nm	112	0	nm	-
РВТ	857	408	110%	857	346	148%	1,763
Тах	175	105	66%	175	90	95%	444
Minority Interest	20	2	1012%	20	5	316%	19
Reported PAT	661	301	120%	661	251	163%	1,300
EPS - Basic	4.6	2.1		4.6	1.8		9.1
EPS - Diluted	4.6	2.1		4.6	1.7		9.1
No.of shares outstanding (million) - FV Rs 1/share	143	142		143	141		142





Rs million	As on Jun 30, 2016	As on Mar 31, 2016
Sources of Funds		
Networth	14,712	13,956
Loan funds	9,466	7,450
Minority interest	105	82
Deferred tax liability	134	65
Total	24,417	21,552

Application of Funds		
Fixed assets (net block)	2,836	2,885
Investments	15,811	13,571
Deferred tax asset	-	-
Current Assets (A)	15,613	14,365
- Sundry debtors	8,665	7,055
- Cash & Bank Balances	1,740	2,673
- Loans & Advances	4,074	3,558
- Other Assets	1,134	1,079
Current liabilities (B)	9,843	9,269
Net current assets (A-B)	5,770	5,096
Total	24,417	21,552





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# **Thank You**

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